

RFP to Operate Campus Dining Questions and Answers

- Please provide historical annual revenue for the Retail operation

<u>Fiscal Year</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>
Retail/Employee Meals	\$65,734	\$49,645	\$52,034

- Please provide historical annual revenue for Catering

<u>Fiscal Year</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>
Catering	\$4,195	\$15,006	\$924

- Please provide historical annual revenue for pre-semester meals / students

<u>Fiscal Year</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>
Meal Plan Sales	\$428,867	\$336,904*	\$349,853

* Vast Majority of students were sent home due to COVID halfway through the Spring of 2020

- Can you describe the faculty four meal program? It appears these meals are charged at a total of \$4.25 per transaction.

NTCC has an employee benefit in which we pay for \$3.25 for up to 4 meals per week, while the employee pays \$1. These meals are to be consumed within the Student Union Building and cannot be taken Togo. The idea is to encourage/promote interactions between staff and students.

- Can you also provide the historical annual revenue for these faculty meals?

<u>Fiscal Year</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>
Meal Plan Sales	\$23,177	\$18,113	\$26,996

- Please provide the dollar amount currently in place for equivalency transaction in the Retail operation **N/A**

- Also, any historical annual information on the number of equivalencies
- Any time of day restrictions currently in place for the equivalency.

- Please provide NTCC charge to the student for the 19 meal plan each semester

\$1,425

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- Please provide the current contractors daily rate to NTCC

Rates have been held. Our current vendor has received an Attorney General Opinion dated March 18, 2022 that allows them to redact their daily rate and other specific rate details from disclosure. While this opinion is not for NTCC specifically, it is regarding the same issue and thus we have respected its relevance and Great Western's request.

- The RFP mentions a commuter plan (10 block). Will you please share the number of 10 Block commuter plans that have been sold for each of the last 3 years?

<u>Fiscal Year</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>
10-meal plan sales #	75	79	28

- Will you please share the total number of 19-week meal plans that have been sold for each of the last 3 years?

<u>Fiscal Year</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>
19-Week meal plan sales #	329	330	250

- Would it be possible for the selected food service provider to investigate ways in which to partner with some of the Northeast Texas Community College's existing academic programs? **Yes**